

August 9, 2021

Clay County Judge Mike Campbell
and Clay County Commissioner Court
100 N. Bridge
Henrietta, Texas 76365

Dear Judge Campbell and County Commissioners,

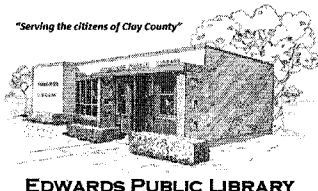
I, Norma Ruiz-Hearne, Library Director on behalf of the Edwards Public Library of Clay County, would like to ask permission from the Clay County Judge and Clay County Commissioners to apply for Emergency Connectivity Funds (ECF) for technology equipment and internet access grant and the window to apply is currently open and will expire shortly (August 13),

The ECF is a one-time, \$7.17B funding program, authorized by the American Rescue Plan Act (ARPA) of 2021 providing reimbursement for remote internet access expenses for K-12 schools and public libraries. Libraries serve the community as an objective resource of information and act as a technology gateway to online resources. Aiding to that mission, we have had many great programs with public libraries all over the US as of circulating hotspots and tablets.

We are interested in having hot spots for circulation for Clay County Residents, who are unable to have internet at their homes.

I spoke with Paola Saad Castillo, from T-Mobile and she explained to me how this grant would work, to better serve the residents of Clay County. If the library were to have up to 10 hot spots, the library would be able to loan them to library patrons, who do not have internet at their homes.

- Edwards Public Library patron, who do not have internet access in their home (especially those homes that have students, who need school work done and no internet).
- It would also benefit our own Clay County Offices



Edwards Public Library
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edwards.pl@claycountytexas.net

- Our Election Administrator to use at all of the polling booths, to keep in network.
- The Clay County Commissioners, would also be able to use the hot spots, when they need internet out at various job sites.
- Clay County residents who have library cards and need an internet hot spot when out in the county (like our local commissioners and local officials)
- These hot spots, would really benefit all residents of Clay County.

I know, that you are wondering about how much it would cost, to get this set up. T-Mobile, would pay \$90.00 for each piece of equipment, the grant if accepted would pay the \$29.05 a month per unit the first year of the grant. After the grant, we can apply for e-rate to pay the \$29.05 per unit monthly cost, because they are now allowing programs to apply e-rate for hot spots, laptops and tablet.

How Can Schools or Libraries Apply?

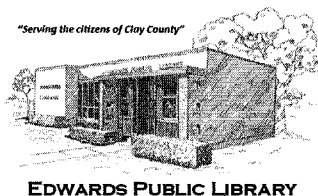
- The ECF application filing window will open on June 29, 2021 and close on August 13, 2021. During the application filing window, eligible schools, libraries, and consortia of eligible schools and libraries, can submit requests for funding to purchase eligible equipment and services between July 1, 2021 and June 30, 2022.
- The Universal Service Administrative Company (USAC) is the administrator of the ECF Program and will review applications.
- Interested schools and libraries can find more information and apply at emergencyconnectivityfund.org

Q: What will be the duration of internet service reimbursement?

A: Internet service reimbursement will be for services delivered between July 1, 2021 and June 30, 2022. Services delivered after June 30, 2022 will not be covered by the initial filing window.

Q: Will applicants be required to sustain the cost of the internet service until a Wi-Fi hotspot reaches the three-year mark?

A: No. For the initial application filing window, internet service will only be funded by the ECF Program through June 30, 2022, but there is no FCC



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requirement that an applicant must provide additional internet service for a hotspot device.

Q: If ECF-supported equipment is considered obsolete after three years, can a school or library repurpose the equipment for solely on-campus usage?

A: Yes. Obsolete equipment is covered under section 54.1713(b) of the ECF rules.

Q: Can a school or library keep the money for ECF-supported devices that are sold after the three-year mark?

A: Yes.

Q: How should applicants request funding for equipment associated with a service request (e.g., a \$5 monthly fee for a modem or Wi-Fi hotspot connected to a broadband service)?

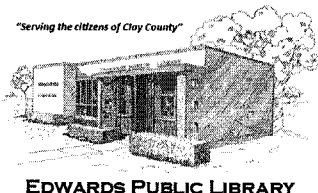
A: Applicants should work with their service providers to separate the costs of the equipment from the services and submit them on separate funding requests.

We would really appreciate you approving this grant that will not only benefit the Edwards Public Library, but all of the residents of Clay County.

Thank you,



Norma Ruiz-Hearne, MLS
Library Director
Edwards Public Library





Norma Hearne <edwards.pl@claycountytexas.net>

RE: T-Mobile for Government - Edwards Public Library

5 messages

Saad Castillo, Paola <Paola.SaadCastillo1@t-mobile.com>
To: "edwards.pl@claycountytexas.net" <edwards.pl@claycountytexas.net>

Thu, Aug 5, 2021 at 2:57 PM

Hi Norma,

Thank you so much for your time over the phone!

I wanted to reach out as libraries are eligible to apply for Emergency Connectivity Funds (ECF) for technology equipment and internet access and the window to apply is currently open and will expire shortly (August 13).

The ECF is a one-time, \$7.17B funding program, authorized by the American Rescue Plan Act (ARPA) of 2021 providing reimbursement for remote internet access expenses for K-12 schools and public libraries.

Libraries serve the community as an objective resource of information and act as a technology gateway to online resources. Aiding to that mission, we have had many great programs with public libraries all over the US as of circulating hotspots and tablets.

For more information, here are some useful links:

FC ECF Website: <https://www.fcc.gov/emergency-connectivity-fund>

FCC ECF Program Basics: <https://www.fcc.gov/emergency-connectivity-fund-program-basics>

USAC ECF Website: <https://www.emergencyconnectivityfund.org/>

USAC Applicant Support:

- Email: ecfcustomersupport@usac.org
- Phone: (800) 234-9781
- Monday through Friday, 5 a.m. to 5 p.m. PT (8 a.m. to 8 p.m. ET)

To apply, besides from the quote, here are some other details that might be needed:

T Mobile SPIN #: 143026181

T Mobile FRN #: 0004121760

T Mobile DUNS #: 06-852-8376

T Mobile Tax ID: 91-1983600

Hotspot: Franklin T9

T-Mobile's Bandwidth

- Download Speed: Typically between 4 – 35 Mbps
- Upload Speed: Typically between 3 – 17 Mbps
- Latency: Typically between 24 – 40 ms

Related to ECF invoicing options, to go a step further and provide additional flexibility, T-Mobile is one of the few that will provide BEAR or SPI:

**Billed Entity Applicant Reimbursement
(BEAR)**

- Applicant must register with the System for Award Management (SAM)
- Applicant pays T-Mobile bill in full
- Applicant requests from USAC reimbursement of the eligible amount
- USAC approves or denies submitted invoice
- SAM issues payment directly to the Applicant

**Service Provider Invoicing
(SPI)**

- T-Mobile registers with SAM
- T-Mobile issues monthly credits on Applicant bill for the funded percentage of the eligible services/devices
- T-Mobile submits invoices to USAC for reimbursement of applied credits
- USAC either approves or denies the submitted invoice
- SAM issues payment directly to T-Mobile

T-Mobile

Partnering with T-Mobile (Sprint and T-Mobile merged last year) we'd be able to provide a hotspot or a tablet at no cost for this opportunity.

Attached you can find a sample document showing 10 hotspots / tablets but can be customized as per your needs.

Feel free to call me, send me an email or schedule a phone call with me if you have any question.

I keep my calendar updated, please sign up for a time that works for you and I can help. <https://calendly.com/paola-saadcastillo1>

Look forward to supporting you and thank you for the opportunity to service you and partner!

Warm regards,

Paola Saad Castillo
Government Account Executive- Texas



7668 Warren Parkway | Frisco, TX 75034

Mobile 214-215-4308 | Paola.SaadCastillo1@t-mobile.com

[t-mobile.com](https://www.t-mobile.com) | Follow us on [Twitter](#), [Facebook](#) and [LinkedIn](#)

-----Original Appointment-----

From: Welch, Amanda <Amanda.Welch23@T-Mobile.com>
Sent: Thursday, July 29, 2021 2:02 PM
To: Welch, Amanda; Saad Castillo, Paola; edwards.pl@claycountytx.net
Cc: Kasha, Natalya
Subject: T-Mobile for Government - Edwards Public Library
When: Thursday, August 5, 2021 10:00 AM-10:30 AM (UTC-06:00) Central Time (US & Canada).
Where: Paola to call Norma at 940-538-4791

Thank you for investing your time with T-Mobile and taking the opportunity to hear about our wireless products and services.

Meeting Information:

When: Thursday August 5th at 10:00am

Where: PH: 940-538-4791

Attendees: Paola Saad Castillo– Government Account Manager
Norma Hearne – Director

Thank You!

Amanda Welch
Expert , Government Sales Development



Chattanooga, TN 37421
Direct 1-214-584-6028 |Amanda.Welch23@T-Mobile.com
|Follow T-Mobile on Twitter, Facebook and Instagram

Edwards Public Library and T-Mobile_0805.pdf
975K

Norma Hearne <edwards.pl@claycountytexas.net>
To: "Saad Castillo, Paola" <Paola.SaadCastillo1@t-mobile.com>

Thu, Aug 5, 2021 at 5:15 PM

Hi Mike,
Here is the information from Paula Castillo from T-Mobile
[Quoted text hidden]

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Norma J. Ruiz-Hearne, MLS
Library Director
Edwards Public Library
210 W. Gilbert St.
Henrietta, Texas 76365
(940) 538-4791
edwards.pl@claycountytexas.net

Edwards Public Library and T-Mobile_0805.pdf
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Norma Hearne <edwards.pl@claycountytexas.net>
To: "Saad Castillo, Paola" <Paola.SaadCastillo1@t-mobile.com>

Thu, Aug 5, 2021 at 5:17 PM

Hello Paola,
I spoke with the Clay County Judge, and forwarded him your email. I will be speaking to the Clay County Commissioners Court on Monday, Aug. 9th at 10:00 pm.
Once they give me the go ahead. I will get back to you, for your assistance in working on the grant.
Best regards,
Norma
[Quoted text hidden]
[Quoted text hidden]

Saad Castillo, Paola <Paola.SaadCastillo1@t-mobile.com>
To: Norma Hearne <edwards.pl@claycountytexas.net>

Thu, Aug 5, 2021 at 5:34 PM

Thank you so much for the update Norma! Feel free to reach out to me anytime at 214 215 4308.

Warm regards,

Paola Saad Castillo
Government Account Executive- Texas



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t-mobile.com | Follow us on [Twitter](#), [Facebook](#) and [LinkedIn](#)

From: Norma Hearne <edwards.pl@claycountytx.net>
Sent: Thursday, August 5, 2021 5:18 PM
To: Saad Castillo, Paola <Paola.SaadCastillo1@T-Mobile.com>
Subject: Re: T-Mobile for Government - Edwards Public Library

[External]

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Norma Hearne <edwards.pl@claycountytx.net>
Draft To: "Saad Castillo, Paola" <Paola.SaadCastillo1@t-mobile.com>

Thu, Aug 5, 2021 at 7:19 PM

As soon as I find out something, I will let you know.

Norma Ruiz-Hearne

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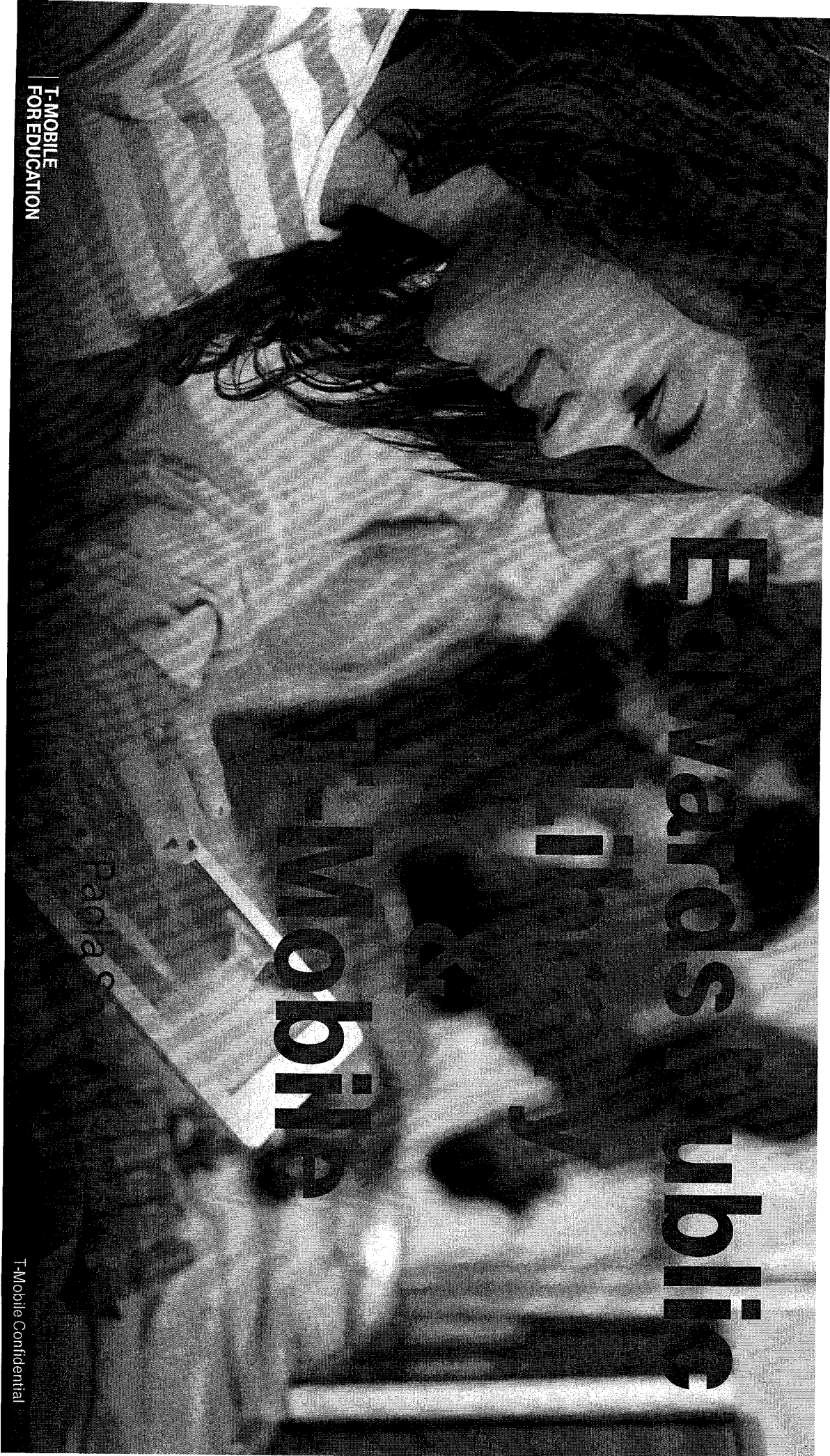
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T-Mobile

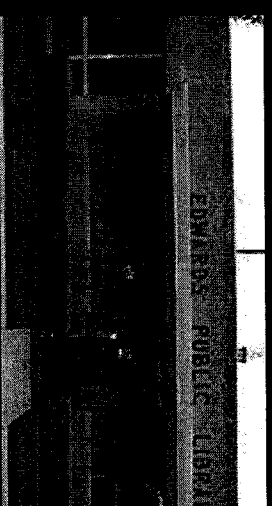
T-MOBILE
FOR EDUCATION

T-Mobile Confidential

AGENDA

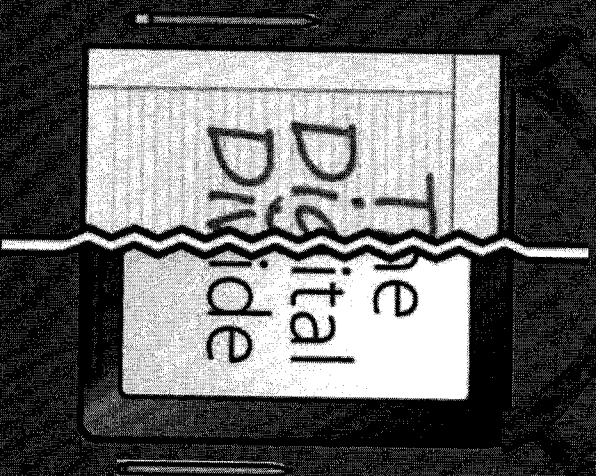
T-MOBILE FOR GOVERNMENT

- Statistics
- Aspects to expect from hotspot / tablet checkout program
- Success of hotspot / tablet checkout program
- Benefits towards T-Mobile hotspot / tablets checkout programs
- Sample Proposals:
 - a) 10 hotspots with Unlimited high speed data
 - b) 10 tablets with Unlimited high speed data
- Funding Options



T-MOBILE
FOR GOVERNMENT

T-Mobile Connects Families and Individuals for Success

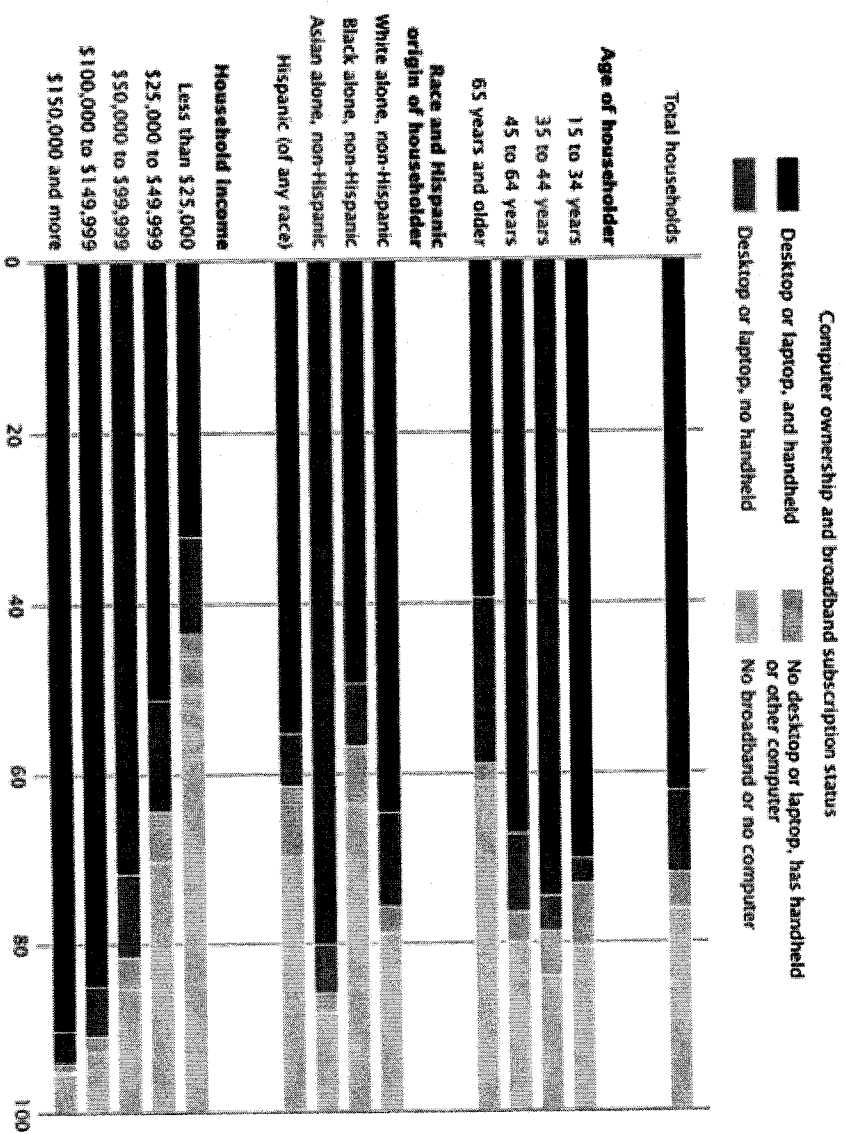


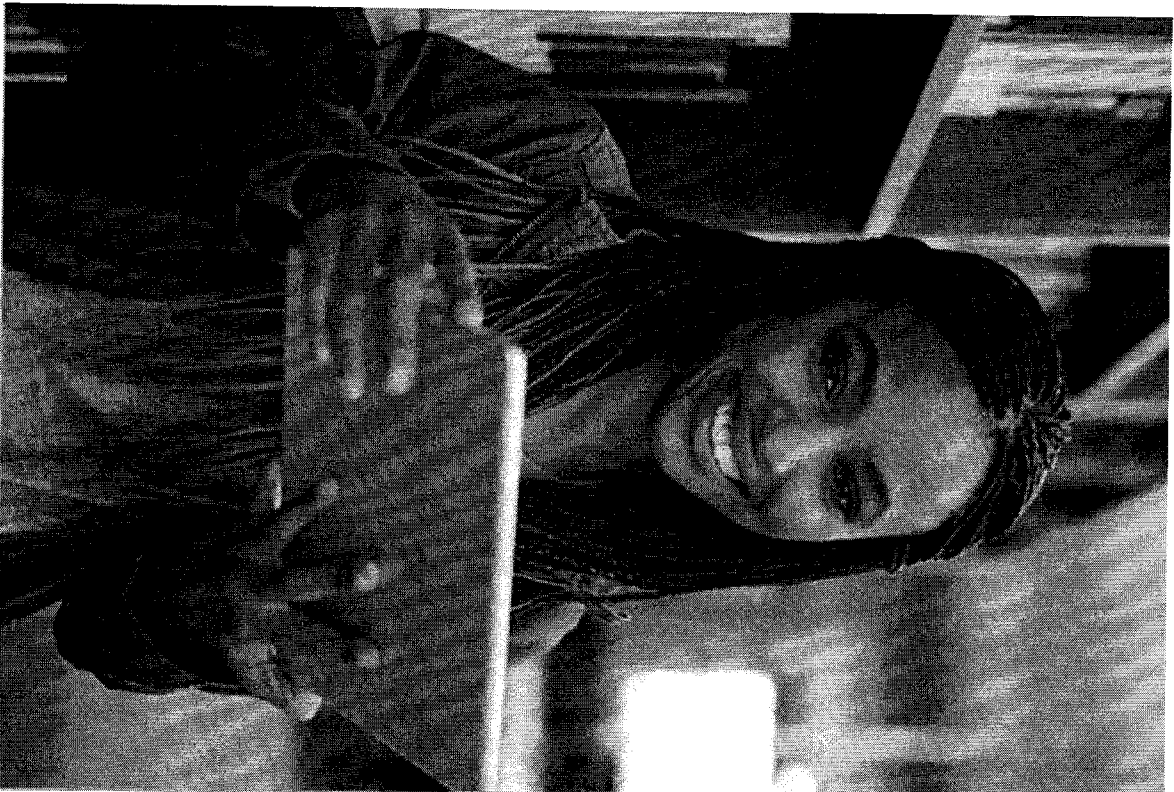
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Statistics

Among all US households:

- 75 ~ 78% have a desktop or laptop or smartphone / tablet
 - 77% have a broadband Internet subscription.
- 24 million Americans do not have access to reliable, affordable high-speed Internet at all
- 80% of those are in rural areas
 - Only 65% of Americans in rural areas have access to high-speed fixed broadband service (FCC)





Aspects to expect from hotspot / tablet checkout program

- **Libraries serve the community as an objective resource of information and act as a technology gateway to online resources**
- **Increase in circulation**
 - Hotspots / tablets will be the most circulated item in the library
- **Everyone loves them! Will they bring them back?**
 - Less than 0.5% loss rate
- **Provide a service not available to your patrons**
 - Some resources can be acquired by Amazon or other platforms, 4G LTE Unlimited for ~\$29 isn't available for the general public
- **Serves every demographic in the community**
 - Students / Small Business / Seniors / Disadvantaged even City Hall!



Aspects to expect from hotspot / tablet checkout program

- **As of the recent health crisis, library hotspot / tablet checkout programs have been able to:**
 - Aid educators and students continue their education
 - Keep our seniors safe through Telemedicine appointments and keeping them connected reducing depression and isolation
 - Assist every household keeping them connected and allowing them to perform remote chores such as work, grocery shopping, medicine refills etc...
 - With partnerships with K-12 and public universities / colleges, assist the most underserved population keeping them connected and able to continue their education

Success of hotspot / tablet checkout program

- Promote with non-profits, local government, schools and community programs that have the largest reach to the target patrons
- Evaluate patron's need of a hotspot and / or tablet
- Consider training for library staff and patrons
- Setup policies to manage waiting lists or damaged / lost equipment
- T-Mobile support to have all the information to troubleshoot any issue that might arise
- Share details of the program through social media, library website, flyers, community events etc.

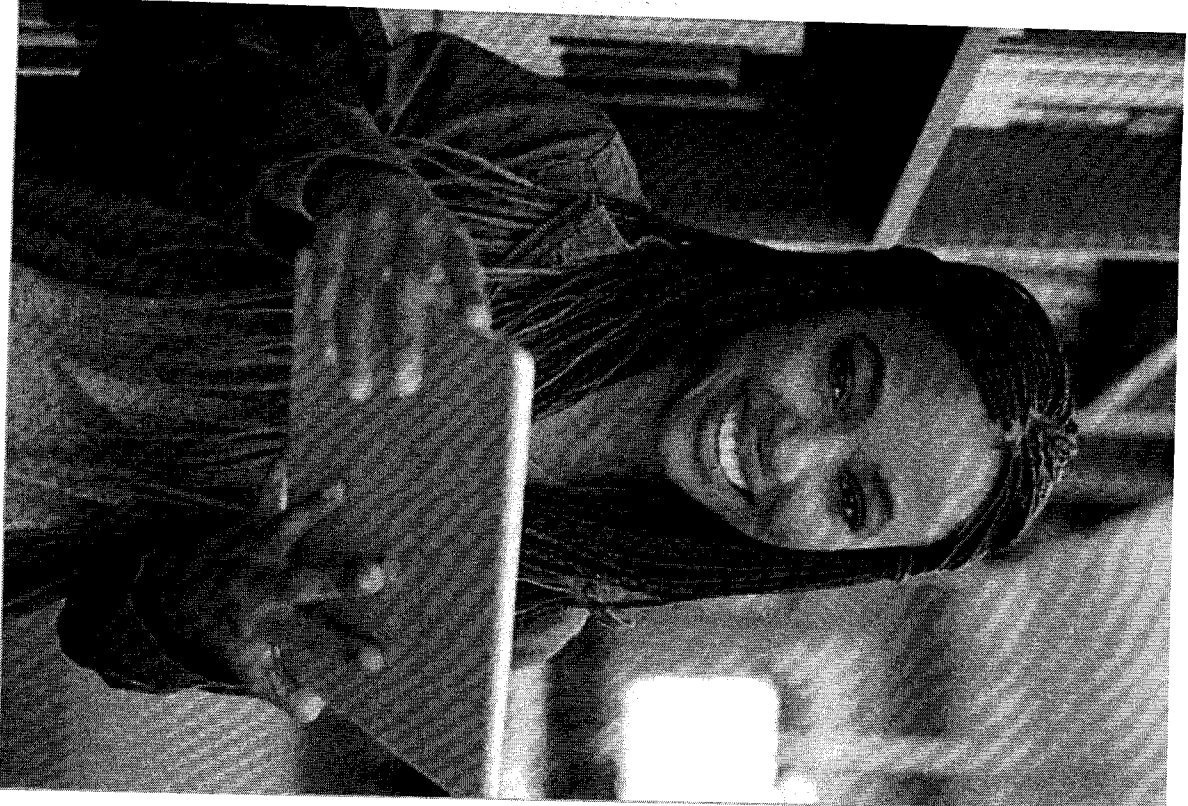


Success of hotspot /tablet checkout program



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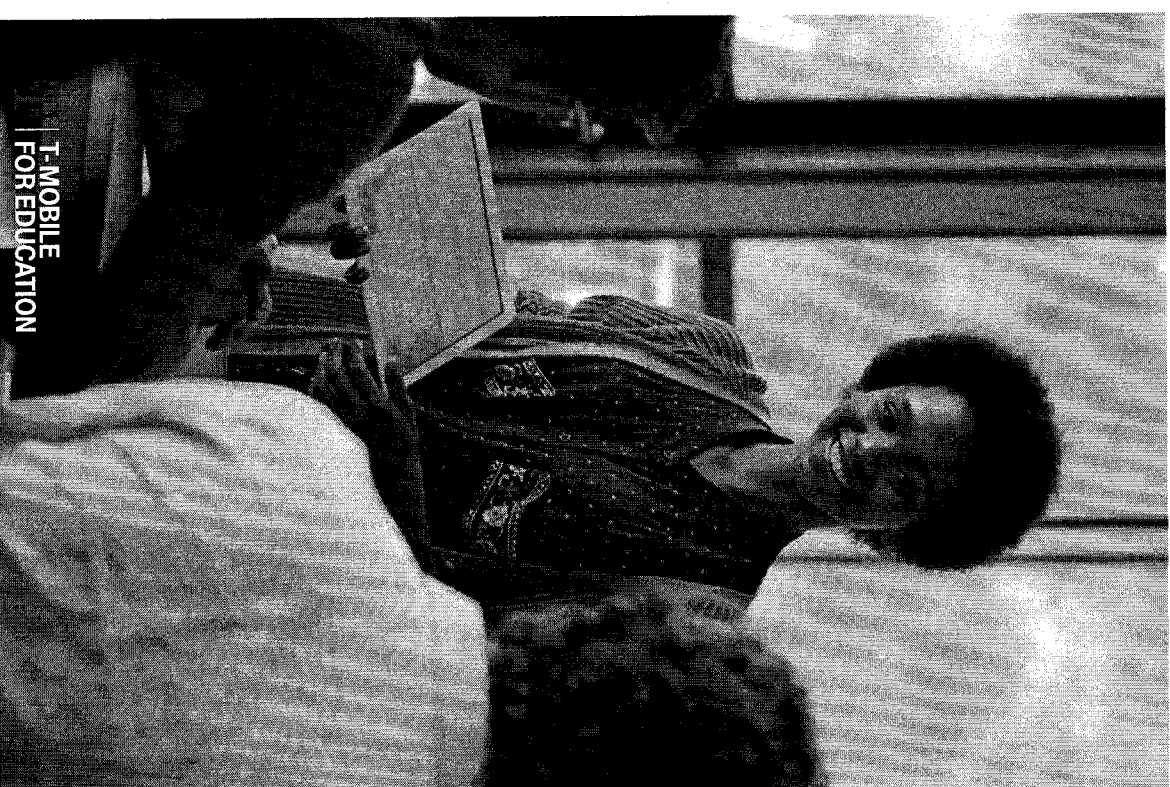
Benefits of partnering with T-Mobile for library hotspot checkout program

- Hassle free purchase through Texas DIR (DIR-TSO-3416) (<https://dir.texas.gov/>)
- No Contract
- Bill month to month (if preferred)
- New devices at no cost
- No administrative fees
- Ability to suspend a line for 30 days as needed
- Access to customer portal included at no cost
- Ability to suspend/cancel/add lines real time
- Dedicated implementation manager for 25 lines or more at no additional cost. This includes kitting, asset tagging and planning support, up to 30 days no billing implementation.
- Dedicated support 24/7

Benefits of partnering with T-Mobile for library hotspot / tablet checkout program

- Partnership directly with network provider, not a reseller of the solution with more control over quality
- Best pricing with no taxes or fees
- Experience and support from other libraries and local/federal entities throughout Texas and the USA
- Local sales support
- No roaming or overages fees
- No minimum volume to be eligible for the program
- All unlimited plans reduce administrative control over usage
- Transparency over amount of high speed data available in our offering

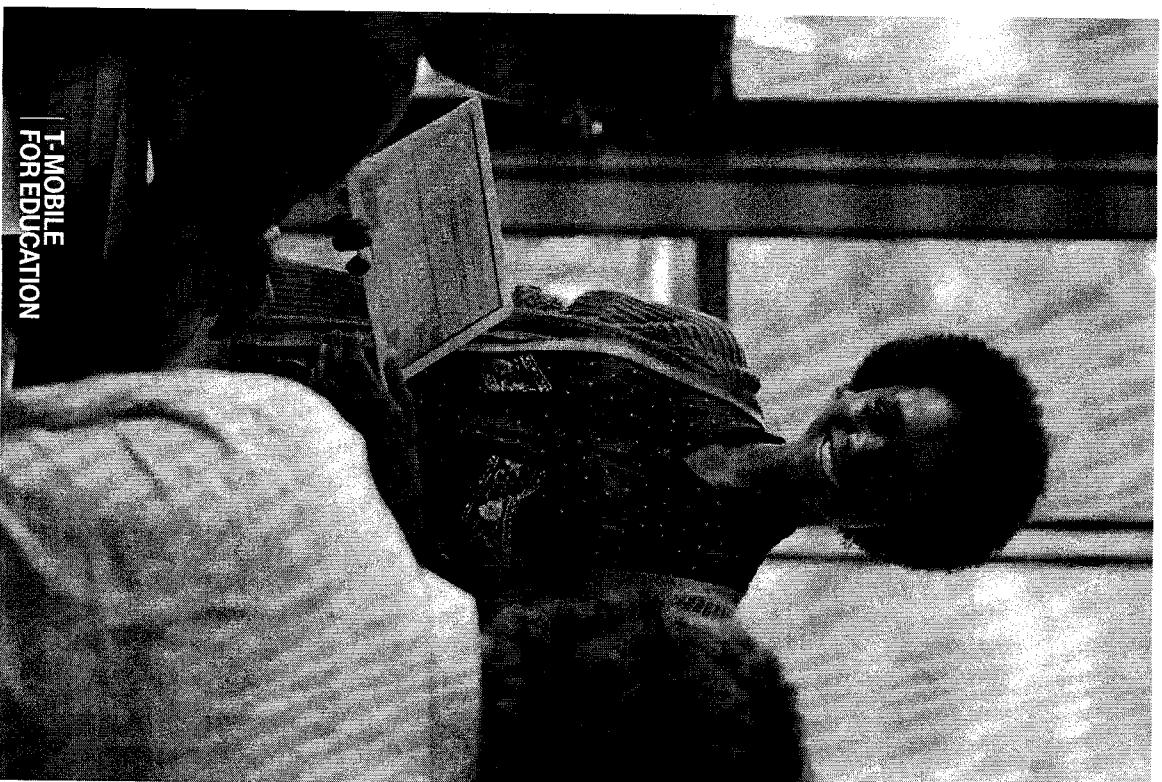




T-MOBILE
FOR EDUCATION

10 hotspots of Unlimited High Speed LTE data

- Quantity = 10 hotspots
- Plan description = Unlimited High Speed data
- Cost per unit per month = \$29.05
- Monthly cost = \$290.5
- Year 1 cost = \$3,486.0
- Cost of equipment = \$90 per hotspot
- Cost of equipment to Edwards Public Library
= \$0
- T-Mobile Device Investment = \$900.00
- Total cost to Edwards Public Library for 1 year
= \$3,486.0



T-MOBILE
FOR EDUCATION

10 tablets with Unlimited High Speed LTE data

- Quantity = 10 tablets
- Plan description = Unlimited High Speed data
- Cost per unit per month = \$19.51
- Monthly cost = \$195.1
- Year 1 cost = \$2,341.2
- Cost of equipment = \$168 per tablet
- Cost of equipment to Edwards Public Library = \$0
- T-Mobile Device Investment = \$1,680.00
- Total cost to Edwards Public Library for 1 year = \$2,341.2



Funding Options

- ECF -> <https://www.fcc.gov/emergency-connectivity-fund-program-basics>
- Friends of the Library
- Sponsorship by Local Businesses / Non-Profits / Local Organizations / Schools
- Charge monthly/weekly fee per hotspot/tablet checkout
- Grants -> <https://www.ims.gov/news/15-million-ims-cares-act-grants-now-available-museum-and-library-services>
- Pilot program and grow over time
- E-Rate (now allowing these programs)
- American Recovery Plan -> <https://www.governing.com.cdn.ampproject.org/c/s/www.governing.com/now/Public-Libraries-Tap-Eligible-Funds-Billions.html?AMP>

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